

## **Brief Profile of Directors**

### **Shri Krishnakumar Gopalan**

Chairman & Managing Director

Shri Krishnakumar Gopalan is an alumnus of the NIT, Tiruchirappalli with a degree in Electrical Engineering. He also holds a Master's degree in Financial management from the Jamnalal Bajaj Institute of Management. During the 36 years of his professional career in BPCL, he has held key positions across the Marketing and Human Resources functions with diverse leadership experience across business and functional domains.

He was at the core of BPCL's pioneering work in revolutionising the downstream fuel retailing industry in the country, leading the organisation's customer-centric forays in convenience retailing, premium fuels, in a way heralding the digital age of BPCL at the turn of the century using CRM and Loyalty, a first in the Indian oil Industry.

He has developed and nurtured winning brands like Petro Card, SmartFleet Speed, In & Out, which have been significant contributors to BPCL's differentiated customer value proposition in the marketplace.

While leading BPCL's Lubricants business, he drove the robust expansion of the MAK brand, in an oligopolistic environment in a market teeming with best-in-breed global brands and local players in a fiercely competitive market. As Head of HR, he championed the cause by creating the robust leadership pipeline and developing talent management framework, involving succession planning, career path evolution and building an environment for people growth and excellence.

He is also a Director on the Boards of Bharat PetroResources Limited and Petronet LNG Ltd (PLL). He is also serving as member in Governing Council of FIPI, PPAC etc. As the Chairman and Managing Director he has been pivotal in driving the Company's strategic growth and direction.

### **Shri Vetsa Ramakrishna Gupta**

Director (Finance)

Shri Vetsa Ramakrishna Gupta is a member of the Institute of Chartered Accountants of India (1998 batch) and a Bachelor of Commerce. He is also a member of the Institute of Cost Accountants of India.

With an illustrious career spanning over 26 years at BPCL in various finance roles, He is currently holding charge of Director (Finance) and Chief Financial Officer of the Company. He has a well-rounded experience profile, and in his rich and diverse career, he has held various positions in BPCL handling various facets of finance covering Corporate Accounts, Risk Management, Business Plan, Budgeting, Treasury Operations, etc.

He is also a Director on the Board of Bharat PetroResources Ltd.

### **Shri Sanjay Khanna**

Director (Refineries)

Shri Sanjay Khanna is a Chemical Engineering graduate from NIT Tiruchirappalli and postgraduate in Finance Management from Mumbai University.

He has over 32 years of experience in refinery operations and technical services. He has played a key role in setting up new plants and commissioning several units in Refineries at Mumbai, Kochi and Numaligarh and headed BPCL Kochi and Mumbai Refineries.

He is also a Director on the Board of Bharat PetroResources Limited and Ratnagiri Refinery and Petrochemicals Limited.

**Shri Sukhmal Kumar Jain**

Director (Marketing)

Shri Sukhmal Kumar Jain is a Mechanical Engineer from Delhi College of Engineering and M.B.A. from S.P. Jain Institute of Management & Research.

He has held several leadership positions in the Retail, LPG and Gas verticals of BPCL over a period of 37 years. Before joining the Board, he was Executive Director Incharge (Marketing Corporate) and prior to that, Head of the Gas Business Unit at BPCL. In his illustrious career, he has been actively involved in industry defining initiatives like Give it Up campaign and Pradhan Mantri Ujjwala Yojana, in LPG Business and has successfully navigated the Strategy and Loyalty programs in the Retail Business. Under his leadership, the Gas business played an increasingly important role in supporting the Government's aim of developing India as a gas-based economy.

He is also the Chairman of Indraprastha Gas Limited.

**Shri Rajkumar Dubey**

Director (Human Resources)

Shri Rajkumar Dubey is an alumnus of NIT Allahabad with a degree in Mechanical Engineering and an MBA from the International Center for Promotion of Enterprises in Slovenia.

He has over 36 years of industry experience in Business and Human Capital Development. He has led strategic organizational development initiatives impacting over 400 locations and 7,500 people, working closely with international consultants on organization restructuring, visioning, and HR planning. He has successfully led several leadership positions and concluded various critical and challenging assignments across various business verticals in Indian Oil Corporation Ltd. Known for pioneering customer-centric approach in fuel retailing, he has successfully marketed differentiated products and premium fuels.

**Smt. Kamini Chauhan Ratan**

Government Nominee Director

Smt. Kamini Chauhan Ratan is a senior IAS officer from the 1997 batch. She has graduated in Commerce from Delhi University and holds an L.L.M. degree. She currently holds the post of Additional Secretary & Financial Advisor, in Ministry of Petroleum & Natural Gas. She has held various key Government positions, including Sub-Divisional Magistrate/Joint Magistrate in Agra, Ayodhya, and Lucknow. She has worked as Chief Development Officer in Meerut and Managing Director of Mahila Vitta Evam Vikas Nigam in Madhya Pradesh. She has also served as Collector and District Magistrate in multiple districts, head of several departments in Uttar Pradesh, and Joint Secretary in the Ministry of Education, playing a key role in formulating the National Education Policy, 2020.

She is also a Director on the Board of Indian Strategic Petroleum Reserves Ltd.

**Shri A. P. M. Mohammed Hanish**

Government Nominee Director

Shri A.P.M. Mohammed Hanish is a senior IAS Officer from the 1996 batch and a civil engineer from the College of Engineering, Trivandrum. He currently holds the post of Principal Secretary, Industries, Commerce and Waqf Department in the Government of Kerala.

He has held the position of Principal Secretary, General Education, Health & Family Welfare and AYUSH, Govt. of Kerala. He has also held various positions such as District Collector & District Magistrate, Ernakulam, Director of Public Instruction, Kerala. He has also served as Secretary, Urban Affairs & PWD, Chairman & Managing Director, Supply Co, Managing Director, Kochi Metro Rail Ltd, and CEO, Kochi Smart City.

He is serving as a Chairman of Travancore Titanium Products Limited, Nitta Gelatin India Limited and Kel Electrical Machines Limited and holds Directorship on the Board of Malabar Cements Limited, Additional Skill Acquisition Programme Kerala, Kerala Medical Services Corporation and Cheraman Financial Services Limited.

**Dr. (Smt.) Sushma Agarwal**

Independent Director

Dr. (Smt.) Sushma Agarwal holds an M.Sc. and Ph.D. in Botany. She has extensive experience in district administration in the field of education. She was a Principal of Shardaayan High School for 18 years. She was also a Director of Gujarat Panchayat Service Selection Board (GPSSB), Gujarat.